

ECTSUM: A NEW BENCHMARK DATASET FOR BULLET POINT SUMMARIZATION OF LONG EARNINGS CALL TRANSCRIPTS

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Objectives

• To instigate research in **Financial Document Summarization**, which remains largely unexplored due to the unavailability of suitable datasets. • To create a scalable summarization dataset in the financial domain with minimal to zero dependency on human annotations.



Our Contributions

- We present **ECTSum**, a **highly scalable**, and the first long document summarization dataset in the financial domain.
- Documents are **free-form lengthy transcripts** of company earnings calls (*Earnings Call Transcripts*), collected from **The Motley Fool**.
- Target summaries are a set of **telegram-style bullet points** obtained from corresponding **Reuters** articles that cover the calls.
- We benchmark the performance of a wide range of summarizers, especially long document summarizers, on ECTSum, against automatic metrics. • We propose **ECT-BPS**, a simple-yet-effective solution for the task of bullet point summarization of long earning call transcripts (ECTs).

Key Dataset Properties

• Documents (ECTs) are unstructured; salient content evenly distributed. • Average length of documents (earnings call transcripts): 2.9K words • Average length of target summaries: 50 words.

- QUARTERLY TOTAL NET SALES \$97.28 BILLION VERSUS \$89.58 BILLION REPORTED LAST YEAR.
- INCREASE OF \$90 BILLION TO THE EXISTING
- QUARTERLY IPHONE REVENUE \$50.57 BILLION VERSUS \$47.94 BILLION REPORTED LAST YEAR.
- Q2 EARNINGS PER SHARE VIEW \$1.43, REVENUE VIEW \$93.89 BILLION -- REFINITIV IBES DATA.

ECTSum - Our Proposed Dataset

Dataset	# Docs.	Coverage Density Compression		# Tokens		
				Ratio	Doc.	Summary
ARXIV/PUBMED	346,187	0.87	3.94	31.17	5179.22	257.44
BillSum	$23,\!455$	_	4.12	13.64	1813.0	207.7
BigPatent	$1,\!341,\!362$	0.86	2.38	36.84	3629.04	116.67
GovReport	$19,\!466$	_	7.60	19.01	9409.4	553.4
BOOKSUM Chapters	12,293	0.78	1.69	15.97	5101.88	505.32
ECTSum	$2,\!425$	0.85	2.43	103.67	2916.44	49.23

Table 2: Comparing the statistics of ECTSum with existing long document summarization datasets. **Covergae** and **Density** quantify the extent to which a summary is derivative of the source text.

- Document-to-summary *Compression Ratio* score of **103.67**.
- Train-Val-Test split ratio: 70:10:20

ECT-BPS - Our Proposed ECT Summarizer



ECTSum has the **highest** document-to-summary **compression ratio** among all the datasets.

Key Takeaways

• Given the form and content of ECTs and telegram-style target summaries, ECTSum is an **extremely challenging** summarization dataset. • Highly extendable dataset, with no manual annotation involved; documents and reference summaries collected from public domain. • ECT-BPS comprehensively outperforms strong baselines. • Ensuring **factual consistency** of model-generated summaries is crucial in the finance domain. Only evaluating content quality is not enough.

Correct Coverage Relevant Relevant In 15

Evaluation by Financial Experts

Results

Model	ROUGE-1	ROUGE-2	ROUGE-L	BERTScore	Num-Prec.	SummaC
BIGBIRD [1]	0.344	0.252	0.400	0.716	0.844	0.452
LongT5 $[2]$	0.438	0.267	0.471	0.732	0.812	0.516
LED $[3]$	0.450	0.271	0.498	0.737	0.679	0.439
ECT-BPS	0.467	0.307	0.514	0.764	0.916	0.518

Table 1: Comparing the performance of ECT-BPS with long document summarizers against automatic evaluation metrics. **ROUGE** and **BERTScore** evaluate the content quality, whereas **Num-Prec.** and **SummaC** evaluate the factual consistency of model-generated summaries.

References

[1] Zaheer et. al; Big Bird: Transformers for Longer Sequences; **NeurIPS 2022** [2] Guo et. al; LongT5: Efficient Text-To-Text Transformer for Long Sequences; NAACL 2022 [3] Beltagy et. al; Longformer: The Long-Document Transformer; ArXiv 2020



(a) LED summaries

(b) ECT-BPS summaries

Figure 1: Histogram distribution of human evaluation scores assigned to model-generated summaries

Contact Information

Paper Details



